



Farm Success

Training farmers for sustainable succession processes





OVERVIEW OF THE PROJECT

Provide young farmers with the tools and knowledge needed for the succession processes in family farms.

OBJECTIVES

- Offer a wider view to the topic of succession to European young farmers fostering their entrepreneurial behaviour in succession process;
- Demonstration of and exchange about successful real experiences in succession (case studies);
- Training young farmers for succession phases and processes;
- Fostering social and economic sustainability of family farms based on successful succession phases.

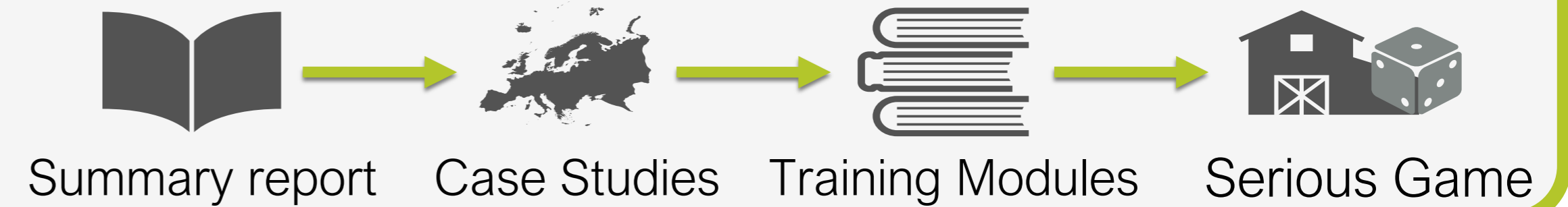


ERASMUS+/KA2/Strategic Partnerships





OVERVIEW OF THE PROJECT



Summary report: collect data to better understand what is at stake during succession processes;

Case studies: showcase best practices in a peer-to-peer learning configuration;

Training modules: make the most of OER (Open Educational Resources) to build an accessible and comprehensive learning path;

Serious game: guide the young farmer in his own succession process, step by step.



OVERVIEW OF THE PROJECT

1 Basic facts to think about in the succession process

2 Personal goals, skills and self-assessment

3 Intergenerational chances and challenges for agricultural family enterprises

4 Communication

5 Conflict management

6 Integrated Business Planning (Farm and Life)

Training modules





LESSONS LEARNT IN THE PROCESS

The collection of data in different Member States (Germany, Spain, Italy, Czech Republic, Slovenia) has highlighted several aspects of succession processes:

- Duration of the process: from 2-3 months to 10 years (average: 3 years);
- Retirement and succession decision-making based on a wide diversity of factors:
 - Personal preferences for retirement (i.e. age);
 - Availability of a suitable and willing successor;
 - Optimal timing from the point of view of the successor;
- Most important aspects of the succession to the eyes of predecessors and successors:
 - Communication;
 - Future strategy for the farm;
 - Compensation for the siblings.





LESSONS LEARNT IN THE PROCESS

Issues encountered from an administrative and policy-based point of view:

- Succession taxes are a challenging and stressful element for some interviewees;
- Lack of guidelines for the succession process: for some interviewees, these guidelines should be provided by the EU or the government, so farmers can avoid problems with the law.



3 KEY TAKEAWAYS

1. Succession planning is fundamental in ensuring the success of the process and the sustainability of the future farm project;
2. The human factor is crucial, even more in the context of a family farm: in all steps of the process, communication remains a challenge to take into account (through the creation of a safe space, the use of conflict management, etc.)
3. The creation of guidelines or educational resources helps ensuring a smooth process, with less stress and more focus on what is awaited by each party.





Thank you!



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